



Products and Services Available Through SBMA

Booklets, Manuals, Publications

1. Drug-Free Workplace Compliance Manual
2. Hazardous Communications book
3. Lumber & Building Material Reference Manual
4. Truck Driver Regulations
5. OSHA Hazardous Material Compliance Manual
6. Product Training Manual
7. Motor Carrier Safety Regulations and Post-Trip Inspection Forms
8. Building Material Estimating Form
9. Product Compliance form
10. Standard Loss & Damage Claim Form
11. Job Description Forms
12. Employee Incentive Plan Manual
13. Federal Regulation Compliance Manual
14. Guide to Developing Company Procedures
15. Personnel Policy Manual
16. Product Training Manual
17. Forklift Training Manual and Video
18. Employee Policy & Procedure Manual
19. Safety, OSHA and DOT Manual
20. Construction Spanish/English Manual
21. Truss Plant Manual

Directories and Newsletters

1. Directory of all dealers in the area. Associate Members Listing, and Buyers Guide/Product Listings, as well as U.S. and State Delegates and addresses, phone, fax and e-mail addresses.
2. Monthly Newsletter that keep you up to date on state and federal issues as well as management ideas and new products and services available.

Conventions and Conferences

1. February Convention/Trade Show
2. Spring Membership Meeting
3. Summer Management Conference
4. Fall Membership Meeting

Educational Classes and Training Videos

1. Correspondence Estimating and Drafting Classes
2. Year Round Educational Programs that are Industry Specific and Designed for You and Your Employees.

3. Round Table Groups
4. Lending Video Library
5. Self Study Product Knowledge Training to increase sales, motivate employees and maintain and get new customers.

Forms-special

1. Employment Application Forms
2. Motor Carrier Safety Regulation Post-trip Inspection Forms
3. Credit Applications – Contractors and Consumers

Legislative Information

1. Legislative Bulletins
2. Federal and State Information
3. Legislative Representative Through In-House Lobbyist
4. State and Federal Notice Bulletins

Insurance Programs

1. Disability Insurance
2. Health Insurance
3. Life Insurance
4. Pension and Profit Sharing Planning Assistance
5. Retirement Planning Assistance
6. Property, Casualty, and Fleet Insurance
7. Worker's Compensation Insurance

Office Supplies and Stationary

1. Business and Computer Forms all Done to Your Specification
 - a. Carbon Forms
 - b. Carbonless Forms
 - c. Data Processing Forms
 - d. Register Forms
 - e. Registers
 - f. Envelopes
 - g. Computer Forms
 - h. Invoices
 - i. Statements
 - j. Purchase Order Forms
 - k. Estimate Forms
 - l. Fax Paper, Plain or Green-Bar Computer Paper, etc.
2. Calendars, Wall and Pocket
3. Credit Forms, Commercial and Individual
4. Employment Applications
5. Vacation Calendars

Products

1. Hardware Precision Pricer
2. Merchandising aids (*Hats, Coolers, Cups, Mugs, Pencils, Pens, etc.*)
3. Nail Aprons
4. Traffic Flags
5. Pain Paddles
6. Yard Sticks
7. Power Ladders
8. Back-up Alarms
9. Racks, Inventory Storage
10. Shirts, Sweatshirts, Jackets imprinted
11. Specialty Advertising Program
12. Lumber Calculator

Services

1. Check Guarantee Service
2. Collection Service
3. Master Card/Visa
4. Consultant Service
5. Employment Referrals
6. Management Consulting Service
7. Membership in National Lumber and Building Material Dealers Association
8. Product Locating Service
9. Store Designers and Retail Consultants
10. Tabloid and Newspaper Advertising

Surveys

1. Cost of Doing Business and Dealer Profit
2. Collection Days
3. Business Conditions
4. Delivery Costs
5. Salary and Employee Benefit

Associate Member of SBMA can participate in all of the service above. They also may:

1. Advertise in the Directory
2. Put Products and Services in the Buyers Guide
3. Receive Free Copies of the Directory (*published yearly for accuracy*)
4. Purchase database electronically
5. Make Contact with the Best Retailers in our area through the Convention
6. Sell Products at our Annual Building Products Buying Show