



All New! Updated For Today's Problems ---
YARD FOREMAN SEMINAR ...
Operations Management for Today's Lumberyard
 Richmond, VA – May 22, 2008

This new yard foreman program provides a clearer understanding of what it takes to manage one of your most important assets – THE YARD. Not only will your manager return with a better understanding of his or her position and how it relates to the ultimate success of your business, but your foreman will have firm ideas and methods ready for immediate implementation.

Who Should Attend: Owners, operations managers, yard foremen, warehouse supervisors and dispatchers for retail and wholesale companies.

Date & Location: May 22, 2008, Richmond Virginia; exact location will be sent with your confirmation. Please provide an email address where the confirmation can be sent.

Speaker: Mike Butts is a nationally known industry speaker. He is well versed in all aspects of customer service, strategy training, motivational methods, sales training, margin management, foreman operations and successful installed sales operations. He is a featured columnist in ProSales magazine and his column – “new Dimensions” has received numerous accolades from the readers.

SEMINAR OVERVIEW

This program has been revised to focus on critical issues such as: OSHA compliance, yard safety, flatbed cargo securement and D.O.T. issues, delivery efficiency, pick-up and credit concerns, load building basics and the fundamentals of team building within the operations area. In addition to this: a sample lock-out, tag-out program is provided along with a package of training methods and tools to assist in the development of new hires in the yard.

SEMINAR DATE, TIME & LOCATION:

May 22, 2008 – Richmond, VA

Registration: 8:00 – 8:30 AM Class: 8:30 AM – 4:00 PM

Tuition: \$ 295 – 1st Employee per SBMA Member Location
 \$ 275 – Each additional employee

Important Cancellation Policy: No shows affect opportunities for others to attend. Consequently, any cancellation not received at least 14 days prior to the seminar will forfeit their registration fees. However, substitutions are welcomed and encouraged.

Please Register the Following People:

Company Information (please print)

Company Name

Contact Name

Address

City/State/Zip

Telephone

Fax

E-mail (Confirmation will be sent to this email)

Please complete & fax to:
804.758.9311

Questions? Phone: 800.966.4202

TUITION:

\$ 295 Per 1st Employee of SBMA Member

\$ 275 Per Each Additional Employee

\$ 399 Per Non-Member Employee

Tuition includes seminar instruction, all handout materials, session breaks. Transportation, meals, lodging and incidental expenses other than those mentioned above are not included.

Payment Options:

- Check Enclosed
- VISA
- American Express
- Bill Us
- MasterCard

Exp. Date: _____ / _____

Card Verification Code _____

Checks should be sent to SBMA at: PO Box 18667, Charlotte, NC 28218

Cancellation Policy: Any cancellation must be received 14 days prior to the seminar. After noon on that day charges are due regardless of attendance.